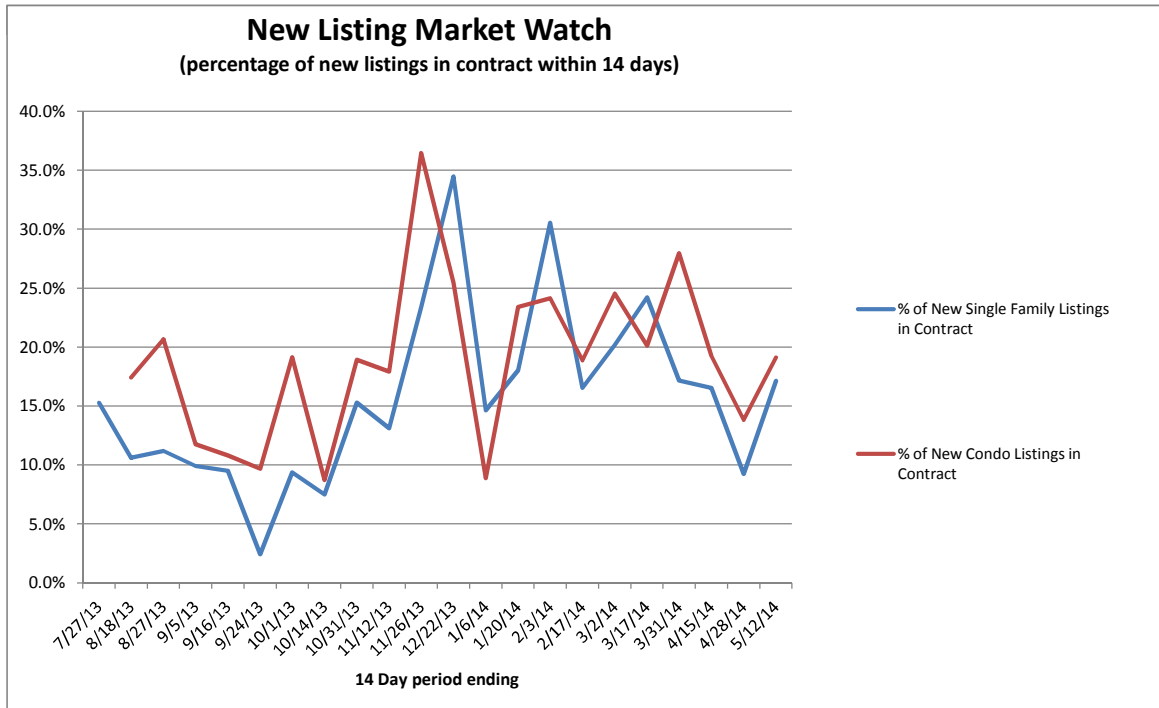


## New Listing Market Watch

14 Day Period through date	New Single Family Listings	New Single Family Listings in Contract	% of New Single Family Listings in Contract	New Condo Listings	New Condo Listings in Contract	% of New Condo Listings in Contract	Single Family Homes Price Reductions	Condo Price Reductions
Jul 27, 2013	334	51	15.3%					
Aug 18, 2013	132	14	10.6%	178	31	17.4%		
Aug 27, 2013	125	14	11.2%	126	26	20.6%		
Sep 5, 2013	121	12	9.9%	136	16	11.8%		
Sep 16, 2013	200	19	9.5%	287	31	10.8%		
Sep 24, 2013	165	4	2.4%	238	23	9.7%		
Oct 1, 2013	160	15	9.4%	209	40	19.1%		
Oct 14, 2013	147	11	7.5%	195	17	8.7%		
Oct 31, 2013	144	22	15.3%	148	28	18.9%	48	45
Nov 12, 2013	122	16	13.1%	145	26	17.9%	37	23
Nov 26, 2013	77	18	23.4%	107	39	36.4%	7	5
Dec 22, 2013	58	20	34.5%	55	14	25.5%	12	9
Jan 6, 2014	41	6	14.6%	45	4	8.9%	2	3
Jan 20, 2014	111	20	18.0%	171	40	23.4%	11	11
Feb 3, 2014	95	29	30.5%	145	35	24.1%	9	9
Feb 17, 2014	115	19	16.5%	159	30	18.9%	6	5
Mar 2, 2014	114	23	20.2%	159	39	24.5%	8	9
Mar 17, 2014	128	31	24.2%	159	32	20.1%	9	13
Mar 31, 2014	134	23	17.2%	161	45	28.0%	13	11
Apr 15, 2014	121	20	16.5%	187	36	19.3%	10	12
Apr 28, 2014	119	11	9.2%	181	25	13.8%	8	17
May 12, 2014	146	25	17.1%	178	34	19.1%	4	15



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