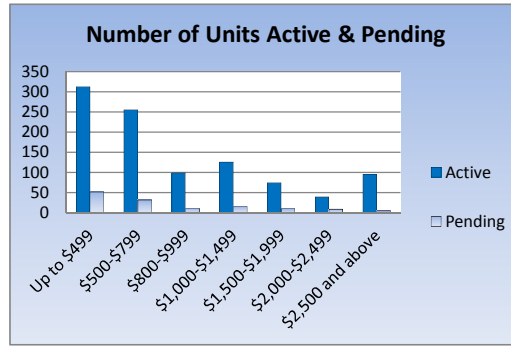


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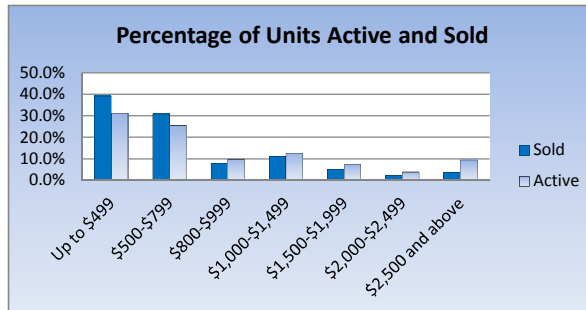
Below is an analysis of current Marin active, pending and sold residential properties. The data is arrayed by listing and selling prices without regard to type or size of unit (i.e. all single family homes and condos).

Price Range (000s)	Active		Pending		Combined (active & pending)	
	# of units	% of total	# of units	% of total	# of units	% of total
Up to \$499	312	31.2%	52	38.5%	364	32.1%
\$500-\$799	255	25.5%	32	23.7%	287	25.3%
\$800-\$999	99	9.9%	11	8.1%	110	9.7%
\$1,000-\$1,499	126	12.6%	16	11.9%	142	12.5%
\$1,500-\$1,999	74	7.4%	10	7.4%	84	7.4%
\$2,000-\$2,499	39	3.9%	9	6.7%	48	4.2%
\$2,500 and above	95	9.5%	5	3.7%	100	8.8%
Totals	1,000	100%	135	100%	1,135	100%



Below is a summary of properties that have sold since January 1st through March 31st, 2012. Again, data is arrayed by price range without regard to property type or size.

Price Range (000s)	# of units sold	% of total	% of total below \$1million	Days on Market
Up to \$499	224	39.2%	77.9%	156
\$500-\$799	176	30.8%		129
\$800-\$999	45	7.9%		90
\$1,000-\$1,499	64	11.2%		153
\$1,500-\$1,999	29	5.1%		107
\$2,000-\$2,499	13	2.3%		172
\$2,500 and above	20	3.5%		256
Totals	571	100%		Avg. 122



Below is a summary of properties sold on an annual basis since January 1, 2005. Data is arrayed by price range without regard to property type or size.

	2005		2006		2007		2008		2009		2010		2011		2012	
	# of units	% of total	# of units	% of total	# of units	% of total	# of units	% of total	# of units	% of total	# of units	% of total	# of units	% of total	# of units	% of total
Up to \$499	310	9.1%	299	9.1%	189	7.7%	450	21.6%	647	29.8%	620	26.7%	838	33.5%	224	39.2%
\$500-\$799	1,145	33.5%	946	33.4%	763	31.0%	612	29.4%	728	33.5%	791	34.1%	758	30.3%	176	30.8%
\$800-\$999	716	21.0%	609	21.0%	446	18.1%	256	12.4%	306	14.1%	313	13.5%	302	12.1%	45	7.9%
\$1,000-\$1,499	687	20.1%	522	18.6%	552	22.3%	384	18.5%	258	11.9%	300	12.9%	312	12.5%	64	11.2%
\$1,500-\$1,999	287	8.4%	236	8.3%	237	9.5%	156	7.5%	107	4.9%	136	5.9%	140	5.6%	29	5.1%
\$2,000-\$2,499	100	2.9%	113	4.0%	102	4.2%	92	4.4%	50	2.3%	79	3.4%	62	2.5%	13	2.3%
\$2,500 and above	169	5.0%	144	5.0%	176	7.2%	129	6.2%	77	3.5%	84	3.6%	93	3.7%	20	3.5%
	3,414	100%	2,869	100%	2,465	100%	2,079	100%	2,173	100%	2,323	100%	2,505	100%	571	100%

	2005	2006	2007	2008	2009	2010	2011	2012
% of total below \$1million	63.6%	64.6%	56.7%	63.4%	77.4%	74.2%	75.8%	77.9%

