LUXURY

4/10/2025 by Ouarter

HAT

BERKSHIRE

HomeServices

HAWAY

| by Quarter | | Cina | la Familu | 300 10A | | | |
|-------------|-------------------|---------|-----------|-----------------|---------|------------------------------|---------|
| | Buildings Sold | Average | Low | 2BR 1BA High | Median | Average Days on Market | Premium |
| 1st Qtr, 24 | 63 | \$1,224 | \$655 | \$1,900 | \$1,200 | 28 | 113% |
| 2nd Qtr, 24 | 102 | \$1,276 | \$535 | \$2,295 | \$1,310 | 22 | 120% |
| 3rd Qtr, 24 | 95 | \$1,151 | \$380 | \$2,130 | \$1,130 | 26 | 113% |
| 4th Qtr, 24 | 84 | \$1,209 | \$701 | \$1,750 | \$1,199 | 26 | 114% |
| 1st Qtr, 25 | 72 | \$1,194 | \$510 | \$1,720 | \$1,265 | 21 | 117% |

| | Single Family, 3BR 2BA | | | | | | | | | |
|-------------|------------------------|---------|-------|---------|---------|-------------------|---------|--|--|--|
| | Buildings Sold | Average | Low | High | Median | Days on Market | Premium | | | |
| 1st Qtr, 24 | 73 | \$1,597 | \$770 | \$2,900 | \$1,505 | 39 | 108% | | | |
| 2nd Qtr, 24 | 144 | \$1,678 | \$550 | \$3,300 | \$1,643 | 20 | 117% | | | |
| 3rd Qtr, 24 | 121 | \$1,570 | \$488 | \$3,150 | \$1,530 | 20 | 114% | | | |
| 4th Qtr, 24 | 137 | \$1,553 | \$740 | \$2,850 | \$1,550 | 22 | 111% | | | |
| 1st Qtr, 25 | 78 | \$1,623 | \$710 | \$3,200 | \$1,503 | 24 | 114% | | | |

| Condo | /TIC. | 1BR | 1 BA |
|-------|--------|------|-------------|
| Condo | / IIC, | TDIV | TDA |

| | Total Units | | | | | Average Days on | |
|-------------|-------------|---------------|-------|-----------------------|--------|--------------------|---------|
| | Sold | Average | Low | High | Median | Market | Premium |
| 1st Qtr, 24 | 100 | \$745 | \$425 | \$1,330 | \$725 | 58 | 99% |
| 2nd Qtr, 24 | 152 | \$737 | \$247 | \$1,500 | \$720 | 57 | 101% |
| 3rd Qtr, 24 | 120 | \$682 | \$216 | \$1,380 | \$680 | 77 | 100% |
| 4th Qtr, 24 | 126 | \$704 | \$280 | \$2,330 | \$700 | 73 | 99% |
| 1st Qtr, 25 | 124 | \$68 3 | \$245 | \$1, <mark>200</mark> | \$680 | 72 | 99% |

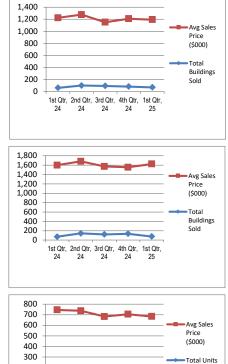
| | Condo/TIC, 2BR 1BA | | | | | | | | | | |
|-------------|---------------------|---------|-------|---------|---------|------------------------------|---------|--|--|--|--|
| | Total Units Sold | Average | Low | High | Median | Average Days on Market | Premium | | | | |
| 1st Qtr, 24 | 59 | \$1,015 | \$485 | \$1,710 | \$975 | 43 | 103% | | | | |
| 2nd Qtr, 24 | 66 | \$1,112 | \$316 | \$1,788 | \$1,100 | 38 | 106% | | | | |
| 3rd Qtr, 24 | 51 | \$1,017 | \$213 | \$1,737 | \$951 | 55 | 102% | | | | |
| 4th Qtr, 24 | 53 | \$1,070 | \$550 | \$2,168 | \$1,075 | 39 | 101% | | | | |
| 1st Qtr, 25 | 51 | \$956 | \$500 | \$1,715 | \$949 | 45 | 104% | | | | |

| | Condo/TIC, 2BR 2BA | | | | | | | | | |
|-------------|---------------------|---------|-------|---------|---------|------------------------------|---------|--|--|--|
| | Total Units Sold | Average | Low | High | Median | Average Days on Market | Premium | | | |
| 1st Qtr, 24 | 138 | \$1,282 | \$333 | \$2,900 | \$1,250 | 64 | 92% | | | |
| 2nd Qtr, 24 | 204 | \$1,233 | \$420 | \$2,900 | \$1,200 | 50 | 101% | | | |
| 3rd Qtr, 24 | 155 | \$1,293 | \$427 | \$3,050 | \$1,249 | 58 | 101% | | | |
| 4th Qtr, 24 | 182 | \$1,246 | \$371 | \$2,400 | \$1,250 | 67 | 99% | | | |
| 1st Qtr, 25 | 140 | \$1,295 | \$352 | \$4,195 | \$1,248 | 58 | 100% | | | |

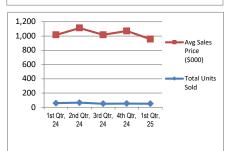
All prices in '000sd from data available from the San Francisco MLS as of the date of this report.

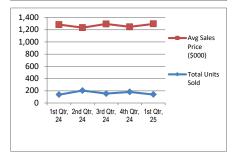
= lower than a year ago Monthly updates available WWW.BOLDSF.COM = higher than a year ago

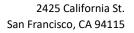
John Oldfield, DRE #01292184 415-816-4742 | joldfield@boldsf.com Frank Bodnar, originator













LUXURY COLLECTION

4/10/2025 by Quarter

IATHAWAY

HomeServices

2 Flat

| | Total Building Sold | Average | Low | High | Median | Average Days on Market | Premium |
|-------------|------------------------|---------|-------|------------------|---------|---------------------------|---------|
| 1st Qtr, 24 | 52 | \$1,978 | \$700 | \$5 <i>,</i> 350 | \$1,750 | 56 | 102% |
| 2nd Qtr, 24 | 60 | \$1,807 | \$820 | \$5,130 | \$1,600 | 37 | 103% |
| 3rd Qtr, 24 | 46 | \$1,992 | \$620 | \$6,213 | \$1,888 | 32 | 100% |
| 4th Qtr, 24 | 73 | \$1,912 | \$875 | \$6,750 | \$1,625 | 40 | 104% |
| 1st Qtr, 25 | 40 | \$1,829 | \$800 | \$4,500 | \$1,686 | 43 | 103% |

3 Flat

| | Building | | | | | Days on | |
|-------------|----------|---------|-------|---------|------------------|---------|---------|
| | Sold | Average | Low | High | Median | Market | Premium |
| 1st Qtr, 24 | 9 | \$1,386 | \$700 | \$2,200 | \$1,500 | 75 | 97% |
| 2nd Qtr, 24 | 25 | \$1,931 | \$850 | \$3,200 | \$2,100 | 45 | 104% |
| 3rd Qtr, 24 | 24 | \$1,823 | \$800 | \$6,200 | \$1,360 | 75 | 99% |
| 4th Qtr, 24 | 31 | \$2,039 | \$900 | \$4,325 | \$1 <i>,</i> 840 | 78 | 98% |
| 1st Qtr, 25 | 23 | \$2,194 | \$615 | \$8,300 | \$2,000 | 65 | 100% |

4 Flat

| | Building | | | | | Days on | |
|-------------|----------|---------|---------|------------------|---------|---------|---------|
| | Sold | Average | Low | High | Median | Market | Premium |
| 1st Qtr, 24 | 13 | \$2,122 | \$1,250 | \$3 <i>,</i> 250 | \$2,100 | 53 | 97% |
| 2nd Qtr, 24 | 12 | \$1,729 | \$1,235 | \$2,925 | \$1,715 | 35 | 99% |
| 3rd Qtr, 24 | 17 | \$2,013 | \$1,125 | \$4,750 | \$1,800 | 51 | 102% |
| 4th Qtr, 24 | 17 | \$1,669 | \$1,300 | \$2 <i>,</i> 300 | \$1,600 | 62 | 97% |
| 1st Qtr, 25 | 15 | \$1,993 | \$1,100 | \$4,830 | \$1,625 | 95 | 97% |

Prepared from data available from the San Francisco MLS as of the date of this report.

All prices in '000s

Monthly updates available at:

WWW.BOLDSF.COM

= lower than a year ago

= higher than a year ago

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