1,600

LUXURY COLLECTION

1/9/2023 by Quarter

ΑT

BERKSHIRE

HAWAY HomeServices

by quarter							
		Sing	le Family,	2BR 1BA			
	Buildings Sold	Average	Low	High	Median	Days on Market	Premium
4th Qtr, 22	105	\$1,363	\$581	\$1,634	\$1,110	21	118%
1st Qtr, 22	94	\$1,396	\$750	\$2,650	\$1,365	19	126%
2nd Qtr, 22	102	\$1,401	\$871	\$2,750	\$1,388	17	120%
3rd Qtr, 22	88	\$1,260	\$730	\$2,433	\$1,220	21	111%
4th Qtr, 22	82	\$1,221	\$725	\$2,200	\$1,248	29	109%

Single Family, 3BR 2BA

	Buildings					Days on	
	Sold	Average	Low	High	Median	Market	Premium
4th Qtr, 22	181	\$1,757	\$688	\$5,000	\$1,670	19	118%
1st Qtr, 22	111	\$1,887	\$765	\$3,855	\$1,900	18	124%
2nd Qtr, 22	197	\$1,903	\$800	\$3,900	\$1,875	14	119%
3rd Qtr, 22	125	\$1,664	\$610	\$3,500	\$1,600	20	110%
4th Qtr, 22	112	\$1,554	\$799	\$2,700	\$1,488	33	107%

Condo/TIC. 1BR 1BA

	Total Units Sold	Average	Low	High	Median	Days on Market	Premium
4th Qtr, 22	227	\$814	\$275	\$1,525	\$810	46	102%
1st Qtr, 22	206	\$840	\$330	\$2,425	\$787	42	104%
2nd Qtr, 22	221	\$831	\$303	\$1,858	\$815	40	104%
3rd Qtr, 22	163	\$781	\$238	\$1,823	\$772	56	100%
4th Qtr, 22	130	\$732	\$240	\$1,495	\$710	59	102%

Condo/TIC, 2BR 1BA

	Total Units					Average Days on	
	Sold	Average	Low	High	Median	Market	Premium
4th Qtr, 22	135	\$1,109	\$370	\$1,820	\$1,100	35	110%
1st Qtr, 22	87	\$1,131	\$650	\$2,050	\$1,075	31	110%
2nd Qtr, 22	96	\$1,194	\$315	\$2,000	\$1,200	28	112%
3rd Qtr, 22	68	\$1,131	\$497	\$1,770	\$1,108	45	105%
4th Qtr, 22	51	\$1,090	\$497	\$1,700	\$1,050	38	101%

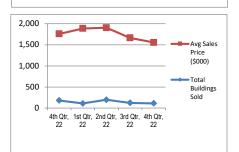
Condo/TIC, 2BR 2BA Average Total Units Days on Sold Average Low High Median Market Premium 4th Qtr, 22 290 \$1,431 \$438 \$3,800 \$1,350 38 104% 1st Qtr, 22 253 \$1,491 \$500 \$3,800 \$1,365 37 104% 2nd Qtr, 22 300 \$1,430 \$347 \$3,300 \$1,363 37 104% 3rd Qtr, 22 202 \$1,336 \$298 \$3,350 \$1,275 54 100% 4th Qtr, 22 150 \$1,289 \$479 \$2,815 \$1,245 52 **99%**

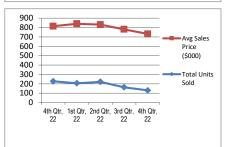
All prices in '000sd from data available from the San Francisco MLS as of the date of this report.

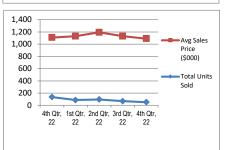
= lower than a year ago Monthly updates available WWW.BOLDSF.COM

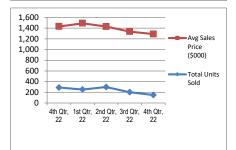
= higher than a year ago

1,400 1,200 Avg Sales Price 1,000 (\$000) 800 600 Total 400 Buildings 200 Sold 0 4th Qtr, 1st Qtr, 2nd Qtr, 3rd Qtr, 4th Qtr, 22 22 22 22 22

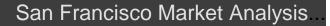








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LUXURY <u>collec</u>tion

BERKSHIRE

ATHAWAY HomeServices

by Quarter by District

(Number of Bldgs - Avg Price)

								Sin	gle Fa	mil	y, 2BR	1B	Α								
	District		1		2		3		4		5		6		7		8		9		10
	4th Qtr, 22	6	1,651	25	1,508	10	1,239	11	1,334	9	1,689			1	2,500			12	1,534	31	1,043
	1st Qtr, 22	5	1,628	30	1,547	6	1,084	6	1,380	7	1,943					1	815	14	1,389	25	1,120
1	2nd Qtr, 22	7	1,678	26	1,539	8	1,355	8	1,514	3	1,763	3	1,690	1	1,250			8	1,471	38	1,181
:	3rd Qtr, 22	3	1,423	30	1,384	8	1,071	6	1,649	5	1,507			2	1,917	1	1,650	7	1,417	26	1,050
	4th Qtr, 22	8	1,364	16	1,329	6	1,042	11	1,307	8	1,628							4	1,285	29	1,006

Single Family, 3BR 2BA

								511	giera		y, 30K	20	~								
	District		1		2		3		4		5		6		7		8		9		10
4th	h Qtr, 22	11	2,510	48	1,738	15	1,399	31	1,782	20	2,179	3	2,060	2	2,150	1	2,220	22	1,862	28	1,202
1st	t Qtr, 22	8	2,173	21	1,968	10	1,508	15	1,937	15	2,458	3	1,891	1	3,855			16	2,038	22	1,256
2nc	d Qtr, 22	16	2,290	57	1,932	10	1,550	25	2,026	26	2,289	2	1,800	1	2,578			23	2,066	37	1,360
3rc	d Qtr, 22	7	1,613	38	1,671	9	1,475	18	1,757	13	2,733	2	1,839	1	2,750	2	1,675	12	1,586	23	1,213
4th	h Qtr, 22	6	1,721	34	1,596	4	1,348	19	1,644	13	1,921			1	2,625	1	1,814	9	1,763	25	1,100

Condo/TIC, 1BR 1BA

District	1			2		3		4		5		6		7		8		9		10
4th Qtr, 22	5 74	48	2	710	4	834	5	673	25	881	20	753	17	955	59	763	81	866	9	592
1st Qtr, 22	5 79	90	2	728	4	614	7	627	23	924	21	810	14	1,073	47	885	79	806	4	533
2nd Qtr, 22	7 8	33			3	605	7	756	31	902	21	772	16	1,014	52	815	77	834	7	536
3rd Qtr, 22	5 7	63	2	615			3	704	16	796	14	706	18	932	44	767	56	799	5	456
4th Qtr, 22	6 8	87	4	687	1	605	3	465	21	776	14	729	14	1,008	32	699	31	652	4	471

Condo/TIC, 2BR 1BA District 1 2 3 4 5 6 7 8 9 10 4th Qtr, 22 14 1,268 4 933 33 1,242 20 1,125 13 1,293 16 1,050 32 913 3 630 1st Qtr, 22 14 1,208 1 1,300 4 902 26 1,256 11 1,013 4 1,674 8 952 19 972 9 1,302 2nd Qtr, 22 2 627 2 1,458 35 1,309 12 1,101 9 1,444 9 1,124 17 944 1 600 3rd Qtr, 22 6 1,136 1,224 13 1,111 6 1,181 8 1,126 9 1,018 2 500 24 4th Qtr, 22 8 1,132 2 903 17 1,207 7 972 5 1,293 5 957 7 879

							Сс	ondo/	TIC,	, 2BR :	2BA									
District		1		2		3		4		5		6		7		8		9		10
4th Qtr, 22	11	1,220	2	1,164	7	817	4	1,046	32	1,506	34	1,393	25	1,741	55	1,422	112	1,481	8	793
1st Qtr, 22	11	1,255	2	1,326	5	799	3	1,087	30	1,560	29	1,451	26	1,831	41	1,578	93	1,528	13	786
2nd Qtr, 22	11	1,506	3	1,242	6	835	5	1,056	41	1,576	30	1,395	33	1,788	54	1,547	105	1,541	12	716
3rd Qtr, 22	8	1,419	1	1,215	9	794	2	840	24	1,420	22	1,351	16	1,593	27	1,552	82	1,349	11	676
4th Qtr. 22	6	1.240	1	900	2	729	1	950	22	1.393	17	1.184	15	1.787	26	1.267	54	1.257	6	687

All prices in '000s

Monthly updates available at: WWW.BOLDSF.COM

Prepared from data available from the San Francisco MLS as of the date of this report.

| Drysdale | Properties

LUXURY

1/9/2023 by Quarter

BERKSHIRE

HATHAWAY

HomeServices

2 Flat

	Total Building Sold	Average	Low	High	Median	Average Days on Market	Premium
4th Qtr, 22	99	\$2,224	\$1,000	\$9,500	\$1,950	32	107%
1st Qtr, 22	85	\$2 <i>,</i> 070	\$700	\$4,389	\$1,925	49	106%
2nd Qtr, 22	94	\$2 <i>,</i> 390	\$680	\$8,300	\$2,200	40	107%
3rd Qtr, 22	78	\$1,945	\$675	\$7,450	\$1,780	41	102%
4th Qtr, 22	60	\$2,183	\$835	\$8,490	\$1,875	60	98%

3 Flat

	Building					Days on	
	Sold	Average	Low	High	Median	Market	Premium
4th Qtr, 22	42	\$2,292	\$1,220	\$4,100	\$2,250	74	99%
1st Qtr, 22	40	\$2,063	\$1,050	\$3,400	\$1,863	68	100%
2nd Qtr, 22	23	\$2,627	\$900	\$15,500	\$2,111	49	103%
3rd Qtr, 22	22	\$1,711	\$675	\$2 <i>,</i> 850	\$1,766	65	95%
4th Qtr, 22	14	\$1,702	\$819	\$2,350	\$1,825	73	91%

4 Flat

	Building					Days on	
	Sold	Average	Low	High	Median	Market	Premium
4th Qtr, 22	16	\$2,153	\$1,175	\$3,700	\$2,013	53	100%
1st Qtr, 22	23	\$2,090	\$1,365	\$4,267	\$1,950	95	95%
2nd Qtr, 22	32	\$2,022	\$1,230	\$3,900	\$1,850	36	101%
3rd Qtr, 22	21	\$1,833	\$675	\$3,500	\$1,850	63	96%
4th Qtr, 22	10	\$1,824	\$1,086	\$2,495	\$1,788	61	96%

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= lower than a year ago

= higher than a year ago



LUXURY

by Quarter

by District

2 Flat										(Numb	er of Bldgs	- Avg	. Price)								
	District		1		2		3		4		5		6		7		8		9		10
4th Qtr,	. 22	18	1,941	15	1,908	1	1,200	1	1,550	21	2,578	4	2,013	10	3,496	7	3,161	15	1,743	7	1,201
1st Qtr,	22	17	2,335	10	2,085	2	1,435			26	2,205	3	1,885	3	3,237	2	1,715	20	1,734	2	880
2nd Qtr,	, 22	25	2,088	8	2,091			2	2,175	23	2,482	6	3,104	10	4,012	4	1,969	11	1,931	5	1,191
3rd Qtr,	22	15	2,155	11	1,695	2	1,028			18	2,088	2	2,004	3	4,317	4	1,835	20	1,640	3	1,346
4th Qtr,	. 22	11	1,959	8	1,927	2	1,025			18	1,936	5	2,006	6	4,036	6	2,420	3	2,428	1	1,025

3 Flat

District	1	2	3	4	5	6	7	8	9	10
4th Qtr, 22	7 2,345	4 2,236			8 2,248	2 2,225	7 2,956	6 2,273	6 1,712	2 1,933
1st Qtr, 22	4 2,050	4 1,809	1 1,800	1 1,050	9 2,041	5 2,222	3 2,920	4 2,256	6 2,121	3 1,412
2nd Qtr, 22	3 1,742	2 1,979			5 2,498	2 2,091		5 5,040	6 1,562	
3rd Qtr, 22	3 1,777		1 980		3 1,488	3 2,045		3 2,531	6 1,539	3 1,299
4th Qtr, 22	3 1,550	2 1,304			3 2,117	2 2,015		2 2,050	1 1,275	1 819

4 Flat

District		1		2		3		4		5		6		7		8		9		10
4th Qtr, 22	3	2,035	1	2,075					2	2,403	5	1,999	2	3,049			3	1,792		
1st Qtr, 22	5	2,240	2	1,638					3	2,627	4	2,397	1	1,950	2	1,953	6	1,713		
2nd Qtr, 22	10	1,911	5	1,698			1	2,160	9	2,281	5	2,265					2	1,538		
3rd Qtr, 22	4	2,245	1	1,900	2	1,800			4	2,202	1	1,175	1	2,750	1	3,500	3	1,088	4	1,359
4th Qtr, 22	2	1,780	2	1,775					2	2,035			1	2,000	1	2,480	2	1,291		

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