

Active and Pending By Price Range

as of 1/7/2023

Single Family Homes

Price Range	Active	In Contract	Pending	DOM (active)	Avg. # of Sales per month (2022)	Avail. Inventory (weeks)
0-499	0	0	0	0	0	
500-799	8	2	5	80	3	11
800-999	16	3	19	56	10	6
1,000-1,499	46	8	31	77	58	3
1,500-1,999	36	2	13	101	53	3
2,000-2,499	11	0	7	84	30	1
2,500-3,499	18	0	6	75	30	2
3,500-4,499	9	1	1	95	12	3
4,500 +	25	0	1	99	13	8
Total	169	16	83		209	
Weighted Average				85		4

Condos

Price Range	Active	In Contract	Pending	DOM (active)	Avg. # of Sales per month (2022)	Avail. Inventory (weeks)
0-499	41	19	8	118	10	21
500-799	96	14	20	108	58	9
800-999	65	8	13	113	63	8
1,000-1,499	96	4	19	97	118	7
1,500-1,999	51	4	7	107	68	6
2,000-2,499	18	0	0	79	24	6
2,500-3,499	24	1	2	140	15	13
3,500-4,499	9	0	1	100	3	17
4,500 +	21	0	0	137	4	33
Total	421	50	70		363	
Weighted Average				109		9

Sales By Price Range

as of 1/7/23

Single Family Homes					
1/1/2022 - 12/31/2022	# of units sold	% of total	% of total below \$1million	Days on Market	Premium*
Price Range					
0-499	1	0%	6%	70	75%
500-799	24	1%		64	98%
800-999	104	4%		37	101%
1,000-1,499	646	28%		24	110%
1,500-1,999	604	26%		21	116%
2,000-2,499	348	15%		17	118%
2,500-3,499	338	15%		19	114%
3,500-4,499	135	6%		21	109%
4,500 +	126	5%		33	102%
Total	2326				
Weighted Average				23	112%

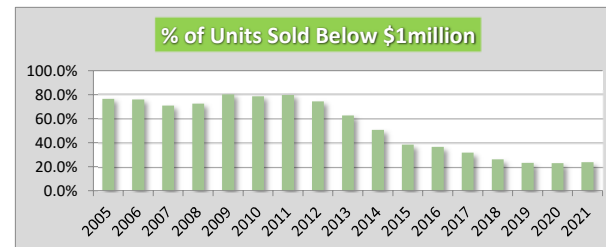
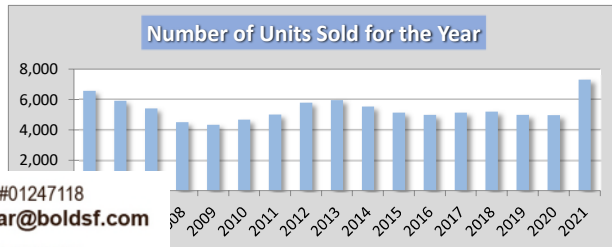
Condos					
	# of units sold	% of total	% of total below \$1million	Days on Market	Premium*
Price Range					
0-499	121	4%	37%	110	99%
500-799	518	17%		56	100%
800-999	475	16%		43	101%
1,000-1,499	923	31%		36	104%
1,500-1,999	544	18%		30	106%
2,000-2,499	206	7%		33	105%
2,500-3,499	138	5%		44	103%
3,500-4,499	39	1%		47	102%
4,500 +	21	1%		61	99%
Total	2985				
Weighted Average				43	103%

**LUXURY
COLLECTION**

Below is a summary of properties sold on an annual basis since January 1, 2005.
Data is arrayed by price range without regard to property type or size.

	Up to \$499		\$500-\$799		\$800-\$999		\$1,000-\$1,499		\$1,500-\$1,999		\$2,000-\$2,499		\$2,500-\$3,499		\$3,500-\$4,499		\$4,500+		Total	% of total below \$1million
	# of units	% of total	# of units	% of total	# of units	% of total	# of units	% of total	# of units	% of total	# of units	% of total	# of units	% of total	# of units	% of total	# of units	% of total		
2005	516	7.9%	3,006	45.9%	1,485	22.7%	972	14.8%	290	4.4%	116	1.8%	105	1.6%	27	0.4%	37	0.6%	6,554	76.4%
2006	494	8.4%	2,726	46.1%	1,270	21.5%	904	15.3%	261	4.4%	103	1.7%	86	1.5%	30	0.5%	36	0.6%	5,910	76.0%
2007	529	9.8%	2,168	40.2%	1,123	20.8%	971	18.0%	315	5.8%	110	2.0%	97	1.8%	34	0.6%	49	0.9%	5,396	70.8%
2008	599	13.3%	1,782	39.7%	873	19.4%	695	15.5%	247	5.5%	123	2.7%	96	2.1%	30	0.7%	44	1.0%	4,489	72.5%
2009	896	20.7%	1,919	44.3%	660	15.2%	501	11.6%	169	3.9%	71	1.6%	66	1.5%	20	0.5%	32	0.7%	4,334	80.2%
2010	1,004	21.5%	1,964	42.1%	695	14.9%	545	11.7%	221	4.7%	82	1.8%	79	1.7%	45	1.0%	26	0.6%	4,661	78.6%
2011	1,314	26.3%	1,993	39.8%	673	13.5%	563	11.3%	214	4.3%	96	1.9%	85	1.7%	28	0.6%	37	0.7%	5,003	79.6%
2012	1,162	20.1%	2,167	37.5%	964	16.7%	813	14.1%	336	5.8%	109	1.9%	121	2.1%	45	0.8%	66	1.1%	5,783	74.2%
2013	559	9.4%	1,974	33.2%	1,187	19.9%	1,252	21.0%	478	8.0%	198	3.3%	157	2.6%	70	1.2%	79	1.3%	5,954	62.5%
2014	279	5.0%	1,438	26.0%	1,075	19.4%	1,515	27.4%	605	10.9%	223	4.0%	232	4.2%	76	1.4%	84	1.5%	5,527	50.5%
2015	111	2.2%	877	17.1%	983	19.1%	1,653	32.2%	766	14.9%	311	6.1%	249	4.8%	83	1.6%	102	2.0%	5,135	38.4%
2016	103	2.1%	793	15.9%	926	18.6%	1,694	34.0%	753	15.1%	281	5.6%	242	4.9%	83	1.7%	109	2.2%	4,984	36.6%
2017	114	2.2%	610	11.9%	891	17.3%	1,723	33.7%	947	18.5%	327	6.4%	310	6.0%	92	1.8%	110	2.1%	5,124	31.5%
2018	89	1.7%	486	9.4%	773	14.9%	1,703	32.8%	1,133	21.8%	441	8.5%	338	6.5%	108	2.1%	121	2.3%	5,192	26.0%
2019	65	1.3%	429	8.6%	655	13.2%	1,690	33.9%	1,090	21.9%	441	8.9%	362	7.3%	134	2.7%	113	2.3%	4,979	23.1%
2020	69	1.4%	416	8.4%	644	13.0%	1,634	32.9%	1,137	22.9%	458	9.2%	361	7.3%	116	2.3%	129	2.6%	4,964	22.7%
2021	126	1.7%	733	10.1%	872	12.0%	2,183	29.9%	1,610	22.1%	712	9.8%	580	8.0%	236	3.2%	237	3.3%	7,289	23.7%
2022*	122	2.3%	542	10.2%	579	10.9%	1,569	29.5%	1,148	21.6%	554	10.4%	476	9.0%	174	3.3%	147	2.8%	5,311	23.4%

* year to date



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