BERKSHIRE HATHAWAY HomeServices

LUXURY

Marin County Real Estate Fundamentals

# of sales	Avg selling price (000s)	CDOM	Premium**	\$/sq.ft.
11	\$1,161	16	115%	\$1,227
8	\$1,272	40	108%	\$966
31	\$1,719	13	116%	\$1,084
11	\$2,485	32	105%	\$1,107
17	\$1,995	31	111%	\$800
3	\$2,717	30	99%	\$758
100	\$1,952	26	118%	\$1,099
6	\$645	31	111%	\$704
18	\$891	25	110%	\$733
4	\$653	11	108%	\$502
10	\$1, <mark>04</mark> 6	19	104%	\$586
46	\$859	30	108%	\$675
				Available
Active	In contract	Pending		Inventory in weeks
Active	In contract	Pending		Inventory in
				Inventory in weeks
6	0	5		Inventory in weeks 4
6 0	0 0	5 2		Inventory in weeks 4 0
6 0 13	0 0 4	5 2 25		Inventory in weeks 4 0 2
6 0 13 15	0 0 4 2	5 2 25 18		Inventory in weeks 4 0 2 5
6 0 13 15 12	0 0 4 2 2	5 2 25 18 10		Inventory in weeks 4 0 2 5 5 5
6 0 13 15 12 5	0 0 4 2 2 5	5 2 25 18 10 6		Inventory in weeks 4 0 2 5 5 5 4
6 0 13 15 12 5 96	0 0 4 2 2 5 18	5 2 25 18 10 6 104		Inventory in weeks 4 0 2 5 5 4 4 4
6 0 13 15 12 5 96	0 0 4 2 2 5 18 7	5 2 25 18 10 6 104		Inventory in weeks 4 0 2 5 5 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4
6 0 13 15 12 5 96 6 18	0 0 4 2 2 5 18 7 5	5 2 25 18 10 6 104 3 11		Inventory in weeks 4 0 2 5 5 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4
	11 8 31 11 17 3 100 6 18 4 10	# of sales price (000s) 11 \$1,161 8 \$1,272 31 \$1,719 11 \$2,485 17 \$1,995 3 \$2,717 100 \$1,952 6 \$645 18 \$891 4 \$653 10 \$1,046	# of sales price (000s) CDOM 11 \$1,161 16 8 \$1,272 40 31 \$1,719 13 11 \$2,485 32 17 \$1,995 31 3 \$2,717 30 100 \$1,952 26 6 \$645 31 18 \$891 25 4 \$653 11 10 \$1,046 19	# of sales price (000s) CDOM premium** 11 \$1,161 16 115% 8 \$1,272 40 108% 31 \$1,719 13 116% 11 \$2,485 32 105% 17 \$1,995 31 111% 3 \$2,717 30 99% 100 \$1,952 26 118% 6 \$645 31 111% 18 \$891 25 110% 4 \$653 11 108% 10 \$1,046 19 104%

*condos, TICs, coops

** selling price/asking price

*** not all listings provide sq.ft. information

**** inaccurate data

Red numbers are lower than previous month Green numbers are higher than previous month

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