

Active and Pending By Price Range

as of 3/7/2021

Single Family Homes

Price Range	Active	In Contract	Pending	DOM	Avg. # of Sales per month (2020)	Avail. Inventory (weeks)
0-499	0	0	0	0	0	0
500-799	9	1	9	67	4	9
800-999	12	12	43	28	15	3
1,000-1,499	71	16	78	44	65	4
1,500-1,999	40	10	47	36	54	3
2,000-2,499	22	0	19	48	26	4
2,500-3,499	32	3	13	44	23	6
3,500-4,499	9	4	6	36	9	4
4,500 +	48	3	12	84	9	21
Total	243	49	227		205	
Weighted Average				46		6

Condos

Price Range	Active	In Contract	Pending	DOM	Avg.Sales	Avail. Inventory (weeks)
0-499	38	17	10	100	6	26
500-799	164	34	72	54	35	19
800-999	145	37	58	57	44	13
1,000-1,499	193	69	106	53	85	9
1,500-1,999	73	10	34	42	46	6
2,000-2,499	36	9	11	57	14	10
2,500-3,499	65	4	8	79	8	32
3,500-4,499	16	2	2	73	1	32
4,500 +	35	1	2	129	2	64
Total	765	183	303		241	
Weighted Average				59		15

Sales By Price Range

as of 3/7/2021

Single Family Homes

1/1/2021 - 2/28/2021	# of units sold	% of total	% of total below \$1million	Days on Market	Premium*
Price Range					
0-499	0	0%	12%	0	0%
500-799	9	3%		48	98%
800-999	29	9%		42	103%
1,000-1,499	98	31%		29	108%
1,500-1,999	70	22%		26	110%
2,000-2,499	40	13%		39	107%
2,500-3,499	34	11%		24	105%
3,500-4,499	16	5%		46	101%
4,500 +	18	6%		55	96%
Total	314				
Weighted Average				33	104%

Condos

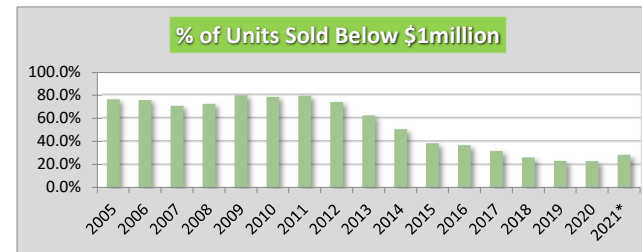
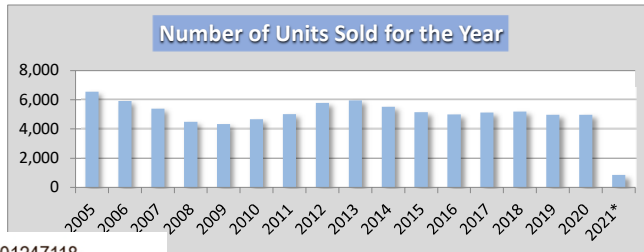
	# of units sold	% of total	% of total below \$1million	Days on Market	Premium*
Price Range					
0-499	12	2%	38%	111	97%
500-799	95	18%		83	98%
800-999	93	18%		66	99%
1,000-1,499	183	35%		67	100%
1,500-1,999	91	17%		63	101%
2,000-2,499	32	6%		71	99%
2,500-3,499	15	3%		65	96%
3,500-4,499	4	1%		141	95%
4,500 +	2	0%		54	90%
Total	527				
Weighted Average				70	99%

**LUXURY
COLLECTION**

Below is a summary of properties sold on an annual basis since January 1, 2005.
Data is arrayed by price range without regard to property type or size.

	Up to \$499		\$500-\$799		\$800-\$999		\$1,000-\$1,499		\$1,500-\$1,999		\$2,000-\$2,499		\$2,500-\$3,499		\$3,500-\$4,499		\$4,500+		Total	% of total below \$1million
	# of units	% of total	# of units	% of total	# of units	% of total	# of units	% of total	# of units	% of total	# of units	% of total	# of units	% of total	# of units	% of total	# of units	% of total		
2005	516	7.9%	3,006	45.9%	1,485	22.7%	972	14.8%	290	4.4%	116	1.8%	105	1.6%	27	0.4%	37	0.6%	6,554	76.4%
2006	494	8.4%	2,726	46.1%	1,270	21.5%	904	15.3%	261	4.4%	103	1.7%	86	1.5%	30	0.5%	36	0.6%	5,910	76.0%
2007	529	9.8%	2,168	40.2%	1,123	20.8%	971	18.0%	315	5.8%	110	2.0%	97	1.8%	34	0.6%	49	0.9%	5,396	70.8%
2008	599	13.3%	1,782	39.7%	873	19.4%	695	15.5%	247	5.5%	123	2.7%	96	2.1%	30	0.7%	44	1.0%	4,489	72.5%
2009	896	20.7%	1,919	44.3%	660	15.2%	501	11.6%	169	3.9%	71	1.6%	66	1.5%	20	0.5%	32	0.7%	4,334	80.2%
2010	1,004	21.5%	1,964	42.1%	695	14.9%	545	11.7%	221	4.7%	82	1.8%	79	1.7%	45	1.0%	26	0.6%	4,661	78.6%
2011	1,314	26.3%	1,993	39.8%	673	13.5%	563	11.3%	214	4.3%	96	1.9%	85	1.7%	28	0.6%	37	0.7%	5,003	79.6%
2012	1,162	20.1%	2,167	37.5%	964	16.7%	813	14.1%	336	5.8%	109	1.9%	121	2.1%	45	0.8%	66	1.1%	5,783	74.2%
2013	559	9.4%	1,974	33.2%	1,187	19.9%	1,252	21.0%	478	8.0%	198	3.3%	157	2.6%	70	1.2%	79	1.3%	5,954	62.5%
2014	279	5.0%	1,438	26.0%	1,075	19.4%	1,515	27.4%	605	10.9%	223	4.0%	232	4.2%	76	1.4%	84	1.5%	5,527	50.5%
2015	111	2.2%	877	17.1%	983	19.1%	1,653	32.2%	766	14.9%	311	6.1%	249	4.8%	83	1.6%	102	2.0%	5,135	38.4%
2016	103	2.1%	793	15.9%	926	18.6%	1,694	34.0%	753	15.1%	281	5.6%	242	4.9%	83	1.7%	109	2.2%	4,984	36.6%
2017	114	2.2%	610	11.9%	891	17.3%	1,723	33.7%	947	18.5%	327	6.4%	310	6.0%	92	1.8%	110	2.1%	5,124	31.5%
2018	89	1.7%	486	9.4%	773	14.9%	1,703	32.8%	1,133	21.8%	441	8.5%	338	6.5%	108	2.1%	121	2.3%	5,192	26.0%
2019	65	1.3%	429	8.6%	655	13.2%	1,690	33.9%	1,090	21.9%	441	8.9%	362	7.3%	134	2.7%	113	2.3%	4,979	23.1%
2020	69	1.4%	416	8.4%	644	13.0%	1,634	32.9%	1,137	22.9%	458	9.2%	361	7.3%	116	2.3%	129	2.6%	4,964	22.7%
2021*	12	1.4%	104	12.4%	122	14.5%	281	33.4%	161	19.1%	72	8.6%	49	5.8%	20	2.4%	20	2.4%	841	28.3%

* year to date



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