

## Active and Pending By Price Range

as of 7/5/2020

### Single Family Homes

Price Range	Active	In Contract	Pending	DOM	Avg. # of Sales per month (2019)	Avail. Inventory (weeks)
0-499	0	0	0	0	0	0
500-799	3	3	8	38	4	3
800-999	35	6	19	36	15	9
1,000-1,499	70	22	44	27	58	5
1,500-1,999	54	6	35	34	40	5
2,000-2,499	33	8	11	47	21	6
2,500-3,499	50	5	16	42	20	10
3,500-4,499	27	2	3	58	9	12
4,500 +	49	4	9	62	8	24
<b>Total</b>	<b>321</b>	<b>56</b>	<b>145</b>		<b>175</b>	
<b>Weighted Average</b>				<b>40</b>		<b>7</b>

### Condos

Price Range	Active	In Contract	Pending	DOM	Avg.Sales	Avail. Inventory (weeks)
0-499	24	1	7	54	5	20
500-799	115	13	28	43	32	14
800-999	112	21	40	46	40	11
1,000-1,499	277	32	56	39	84	11
1,500-1,999	169	18	30	39	45	14
2,000-2,499	44	5	10	44	13	13
2,500-3,499	50	4	3	67	10	20
3,500-4,499	17	0	0	58	3	20
4,500 +	26	1	2	106	2	52
<b>Total</b>	<b>784</b>	<b>95</b>	<b>176</b>		<b>234</b>	
<b>Weighted Average</b>				<b>45</b>		<b>12</b>

## Sales By Price Range

as of 7/5/2020

### Single Family Homes

1/1/2020 - 6/30/2020	# of units sold	% of total	% of total below \$1million	Days on Market	Premium*
Price Range					
0-499	0	0%	8%	0	0%
500-799	16	2%		39	98%
800-999	44	6%		32	106%
1,000-1,499	223	30%		25	112%
1,500-1,999	197	27%		22	111%
2,000-2,499	85	11%		21	108%
2,500-3,499	93	13%		24	105%
3,500-4,499	41	6%		26	99%
4,500 +	42	6%		36	94%
<b>Total</b>	<b>741</b>				
<b>Weighted Average</b>				<b>25</b>	<b>104%</b>

### Condos

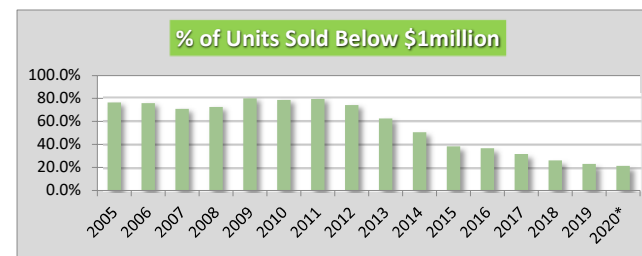
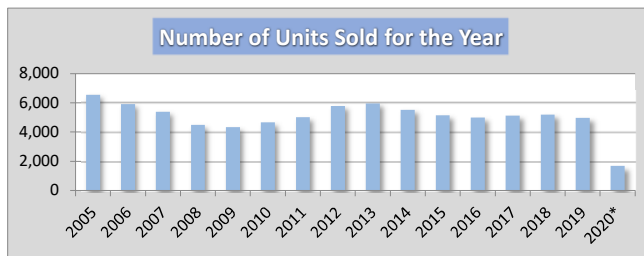
	# of units sold	% of total	% of total below \$1million	Days on Market	Premium*
Price Range					
0-499	28	3%	32%	71	99%
500-799	110	12%		43	101%
800-999	162	17%		38	102%
1,000-1,499	320	34%		31	103%
1,500-1,999	201	21%		33	103%
2,000-2,499	71	8%		34	100%
2,500-3,499	45	5%		38	99%
3,500-4,499	3	0%		8	105%
4,500 +	5	1%		87	94%
<b>Total</b>	<b>945</b>				
<b>Weighted Average</b>				<b>36</b>	<b>102%</b>

**LUXURY  
COLLECTION**

Below is a summary of properties sold on an annual basis since January 1, 2005.  
Data is arrayed by price range without regard to property type or size.

	Up to \$499		\$500-\$799		\$800-\$999		\$1,000-\$1,499		\$1,500-\$1,999		\$2,000-\$2,499		\$2,500-\$3,499		\$3,500-\$4,499		\$4,500+		Total	% of total below \$1million
	# of units	% of total	# of units	% of total	# of units	% of total	# of units	% of total	# of units	% of total	# of units	% of total	# of units	% of total	# of units	% of total	# of units	% of total		
2005	516	7.9%	3,006	45.9%	1,485	22.7%	972	14.8%	290	4.4%	116	1.8%	105	1.6%	27	0.4%	37	0.6%	6,554	76.4%
2006	494	8.4%	2,726	46.1%	1,270	21.5%	904	15.3%	261	4.4%	103	1.7%	86	1.5%	30	0.5%	36	0.6%	5,910	76.0%
2007	529	9.8%	2,168	40.2%	1,123	20.8%	971	18.0%	315	5.8%	110	2.0%	97	1.8%	34	0.6%	49	0.9%	5,396	70.8%
2008	599	13.3%	1,782	39.7%	873	19.4%	695	15.5%	247	5.5%	123	2.7%	96	2.1%	30	0.7%	44	1.0%	4,489	72.5%
2009	896	20.7%	1,919	44.3%	660	15.2%	501	11.6%	169	3.9%	71	1.6%	66	1.5%	20	0.5%	32	0.7%	4,334	80.2%
2010	1,004	21.5%	1,964	42.1%	695	14.9%	545	11.7%	221	4.7%	82	1.8%	79	1.7%	45	1.0%	26	0.6%	4,661	78.6%
2011	1,314	26.3%	1,993	39.8%	673	13.5%	563	11.3%	214	4.3%	96	1.9%	85	1.7%	28	0.6%	37	0.7%	5,003	79.6%
2012	1,162	20.1%	2,167	37.5%	964	16.7%	813	14.1%	336	5.8%	109	1.9%	121	2.1%	45	0.8%	66	1.1%	5,783	74.2%
2013	559	9.4%	1,974	33.2%	1,187	19.9%	1,252	21.0%	478	8.0%	198	3.3%	157	2.6%	70	1.2%	79	1.3%	5,954	62.5%
2014	279	5.0%	1,438	26.0%	1,075	19.4%	1,515	27.4%	605	10.9%	223	4.0%	232	4.2%	76	1.4%	84	1.5%	5,527	50.5%
2015	111	2.2%	877	17.1%	983	19.1%	1,653	32.2%	766	14.9%	311	6.1%	249	4.8%	83	1.6%	102	2.0%	5,135	38.4%
2016	103	2.1%	793	15.9%	926	18.6%	1,694	34.0%	753	15.1%	281	5.6%	242	4.9%	83	1.7%	109	2.2%	4,984	36.6%
2017	114	2.2%	610	11.9%	891	17.3%	1,723	33.7%	947	18.5%	327	6.4%	310	6.0%	92	1.8%	110	2.1%	5,124	31.5%
2018	89	1.7%	486	9.4%	773	14.9%	1,703	32.8%	1,133	21.8%	441	8.5%	338	6.5%	108	2.1%	121	2.3%	5,192	26.0%
2019	65	1.3%	429	8.6%	655	13.2%	1,690	33.9%	1,090	21.9%	441	8.9%	362	7.3%	134	2.7%	113	2.3%	4,979	23.1%
2020*	28	1.7%	126	7.5%	206	12.2%	543	32.2%	398	23.6%	156	9.3%	138	8.2%	44	2.6%	47	2.8%	1,686	21.4%

\* year to date



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