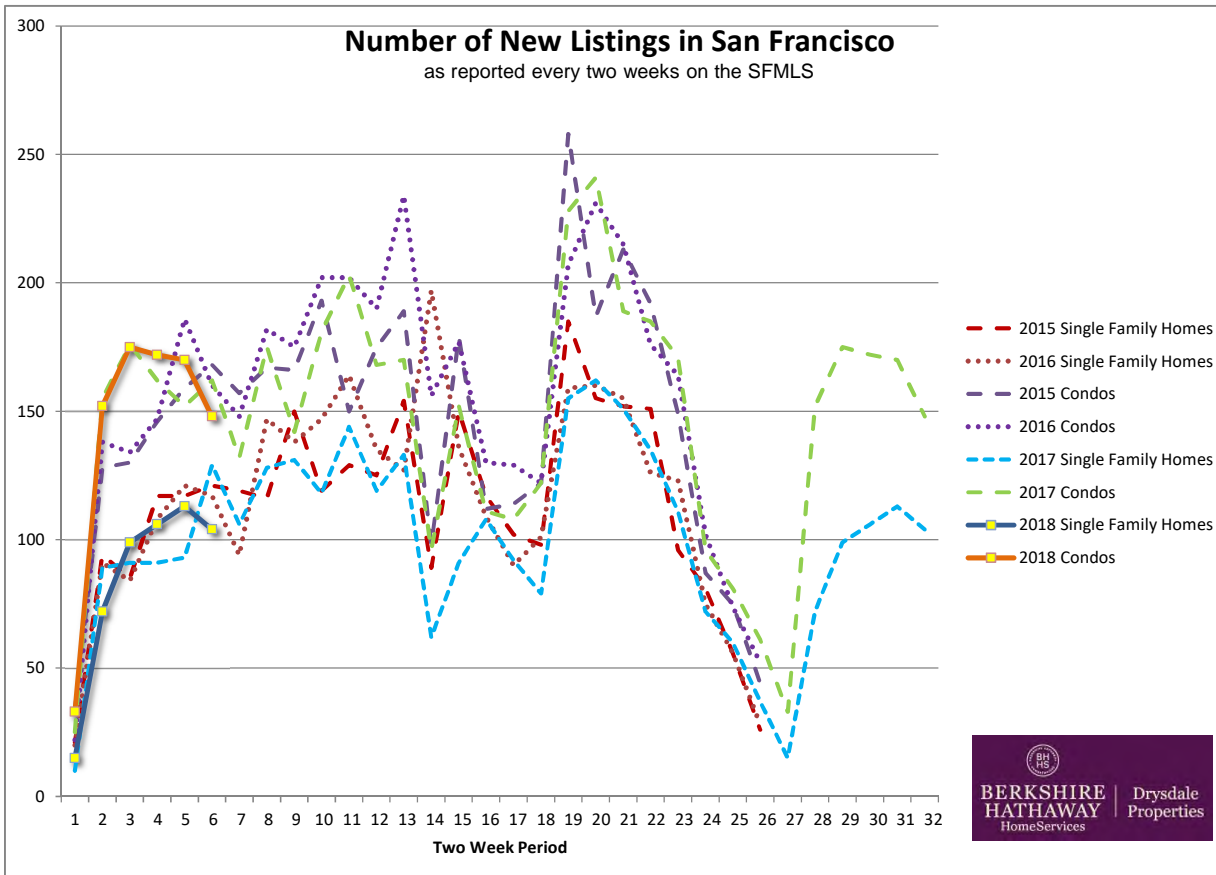
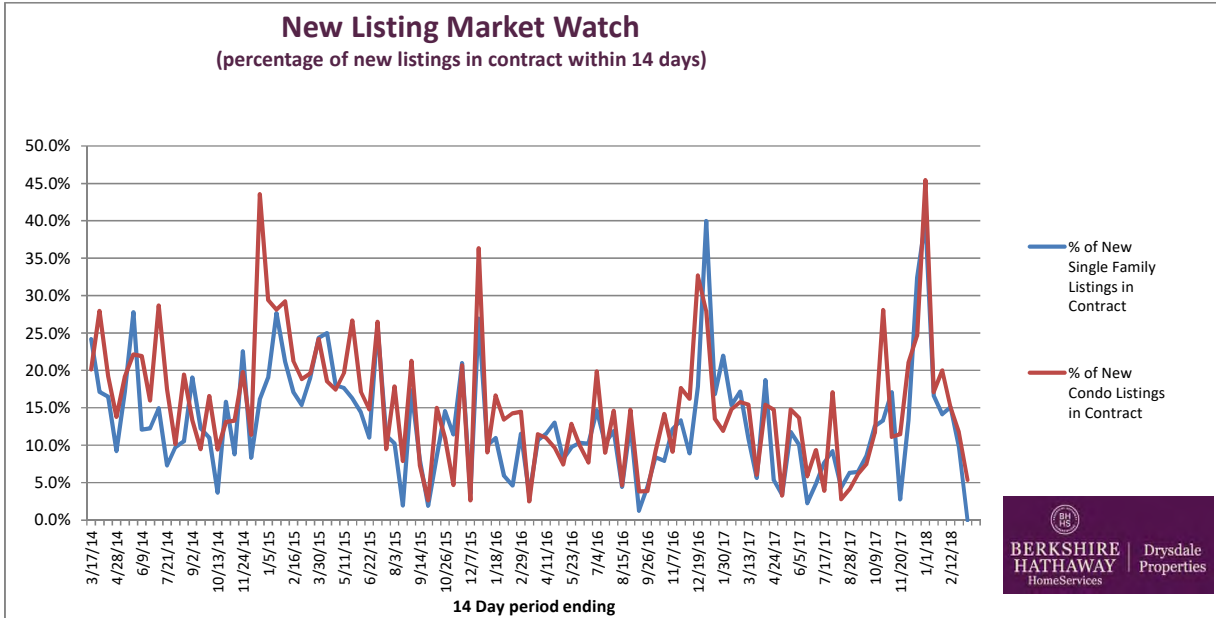


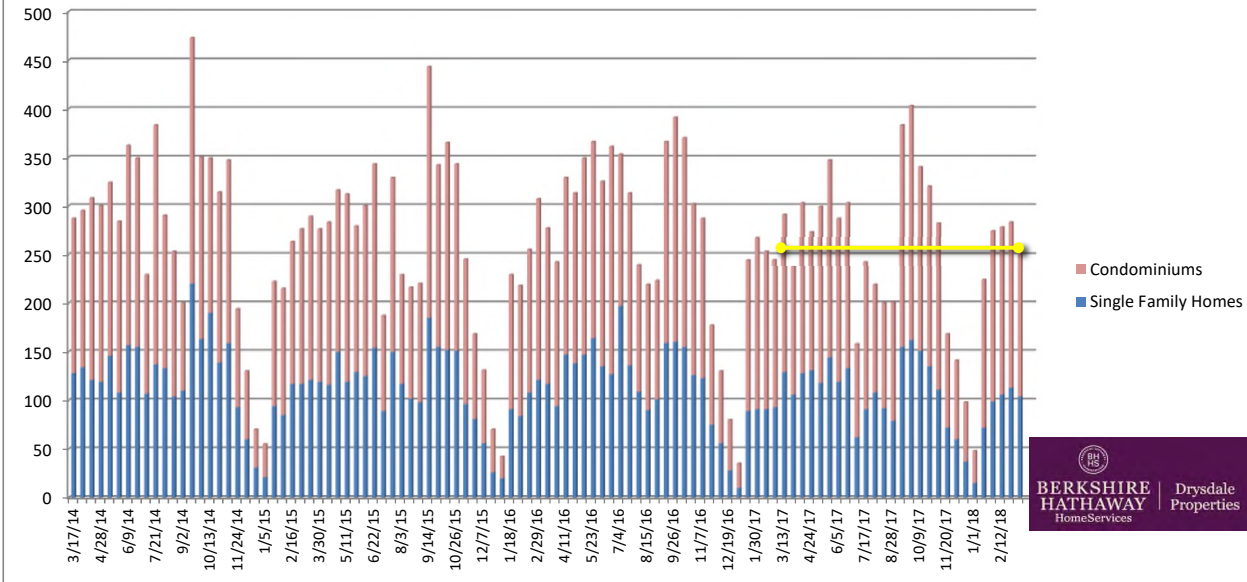
New Listing Market Watch

| 14 Day Period through date | Single Family Homes | | | Condominiums | | | Price Reductions | | Total New Listings |
|-------------------------------|---------------------|-----------------------------|--|--------------|-----------------------------|--|------------------------|--------|-----------------------|
| | New Listings | New Listings in Contract | % of New Single Family Listings in Contract | New Listings | New Listings in Contract | % of New Condo Listings in Contract | Single Family Homes | Condos | |
| Feb 15, 2016 | 108 | 5 | 4.6% | 147 | 21 | 14.3% | 10 | 11 | 255 |
| Feb 29, 2016 | 121 | 14 | 11.6% | 186 | 27 | 14.5% | 10 | 22 | 307 |
| Mar 14, 2016 | 117 | 4 | 3.4% | 160 | 4 | 2.5% | 12 | 28 | 277 |
| Mar 28, 2016 | 94 | 10 | 10.6% | 148 | 17 | 11.5% | 16 | 20 | 242 |
| Apr 11, 2016 | 147 | 17 | 11.6% | 182 | 20 | 11.0% | 20 | 34 | 329 |
| Apr 25, 2016 | 138 | 18 | 13.0% | 175 | 17 | 9.7% | 11 | 47 | 313 |
| May 9, 2016 | 147 | 12 | 8.2% | 202 | 15 | 7.4% | 29 | 66 | 349 |
| May 23, 2016 | 164 | 16 | 9.8% | 202 | 26 | 12.9% | 32 | 45 | 366 |
| Jun 6, 2016 | 135 | 14 | 10.4% | 190 | 19 | 10.0% | 22 | 46 | 325 |
| Jun 20, 2016 | 127 | 13 | 10.2% | 234 | 18 | 7.7% | 23 | 48 | 361 |
| Jul 4, 2016 | 197 | 29 | 14.7% | 156 | 31 | 19.9% | 55 | 41 | 353 |
| Jul 18, 2016 | 136 | 14 | 10.3% | 177 | 16 | 9.0% | 20 | 39 | 313 |
| Aug 1, 2016 | 109 | 13 | 11.9% | 130 | 19 | 14.6% | 28 | 42 | 239 |
| Aug 15, 2016 | 90 | 4 | 4.4% | 129 | 6 | 4.7% | 22 | 33 | 219 |
| Aug 29, 2016 | 101 | 13 | 12.9% | 122 | 18 | 14.8% | 20 | 24 | 223 |
| Sep 12, 2016 | 159 | 2 | 1.3% | 207 | 8 | 3.9% | 10 | 35 | 366 |
| Sep 26, 2016 | 160 | 7 | 4.4% | 231 | 9 | 3.9% | 21 | 59 | 391 |
| Oct 10, 2016 | 155 | 13 | 8.4% | 215 | 20 | 9.3% | 25 | 46 | 370 |
| Oct 24, 2016 | 126 | 10 | 7.9% | 176 | 25 | 14.2% | 28 | 78 | 302 |
| Nov 7, 2016 | 123 | 15 | 12.2% | 164 | 15 | 9.1% | 26 | 62 | 287 |
| Nov 21, 2016 | 75 | 10 | 13.3% | 102 | 18 | 17.6% | 19 | 46 | 177 |
| Dec 5, 2016 | 56 | 5 | 8.9% | 74 | 12 | 16.2% | 10 | 19 | 130 |
| Dec 19, 2016 | 28 | 5 | 17.9% | 52 | 17 | 32.7% | 11 | 20 | 80 |
| Jan 2, 2017 | 10 | 4 | 40.0% | 25 | 7 | 28.0% | 0 | 2 | 35 |
| Jan 16, 2017 | 89 | 15 | 16.9% | 155 | 21 | 13.5% | 1 | 15 | 244 |
| Jan 30, 2017 | 91 | 20 | 22.0% | 176 | 21 | 11.9% | 1 | 12 | 267 |
| Feb 13, 2017 | 91 | 14 | 15.4% | 162 | 24 | 14.8% | 10 | 21 | 253 |
| Feb 27, 2017 | 93 | 16 | 17.2% | 152 | 24 | 15.8% | 8 | 27 | 245 |
| Mar 13, 2017 | 129 | 14 | 10.9% | 162 | 25 | 15.4% | 10 | 28 | 291 |
| Mar 27, 2017 | 106 | 6 | 5.7% | 132 | 8 | 6.1% | 13 | 24 | 238 |
| Apr 10, 2017 | 128 | 24 | 18.8% | 175 | 27 | 15.4% | 15 | 20 | 303 |
| Apr 24, 2017 | 131 | 7 | 5.3% | 142 | 21 | 14.8% | 17 | 27 | 273 |
| May 8, 2017 | 118 | 4 | 3.4% | 181 | 6 | 3.3% | 21 | 36 | 299 |
| May 22, 2017 | 144 | 17 | 11.8% | 203 | 30 | 14.8% | 16 | 39 | 347 |
| Jun 5, 2017 | 119 | 12 | 10.1% | 168 | 23 | 13.7% | 20 | 38 | 287 |
| Jun 19, 2017 | 133 | 3 | 2.3% | 170 | 10 | 5.9% | 22 | 33 | 303 |
| Jul 3, 2017 | 62 | 3 | 4.8% | 96 | 9 | 9.4% | 14 | 31 | 158 |
| Jul 17, 2017 | 91 | 7 | 7.7% | 152 | 6 | 3.9% | 16 | 41 | 243 |
| Jul 31, 2017 | 108 | 10 | 9.3% | 111 | 19 | 17.1% | 16 | 16 | 219 |
| Aug 14, 2017 | 92 | 4 | 4.3% | 108 | 3 | 2.8% | 4 | 29 | 200 |
| Aug 28, 2017 | 79 | 5 | 6.3% | 122 | 5 | 4.1% | 5 | 21 | 201 |
| Sep 11, 2017 | 155 | 10 | 6.5% | 228 | 14 | 6.1% | 11 | 31 | 383 |
| Sep 25, 2017 | 162 | 14 | 8.6% | 241 | 18 | 7.5% | 17 | 34 | 403 |
| Oct 9, 2017 | 151 | 19 | 12.6% | 189 | 22 | 11.6% | 18 | 49 | 340 |
| Oct 23, 2017 | 135 | 18 | 13.3% | 185 | 52 | 28.1% | 17 | 56 | 320 |
| Nov 6, 2017 | 111 | 19 | 17.1% | 171 | 19 | 11.1% | 18 | 35 | 282 |
| Nov 20, 2017 | 72 | 2 | 2.8% | 96 | 11 | 11.5% | 12 | 37 | 168 |
| Dec 4, 2017 | 60 | 8 | 13.3% | 81 | 17 | 21.0% | 5 | 18 | 141 |
| Dec 18, 2017 | 37 | 12 | 32.4% | 61 | 15 | 24.6% | 1 | 10 | 98 |
| Jan 1, 2018 | 15 | 6 | 40.0% | 33 | 15 | 45.5% | 1 | 5 | 48 |
| Jan 15, 2018 | 72 | 12 | 16.7% | 152 | 26 | 17.1% | 3 | 8 | 224 |
| Jan 29, 2018 | 99 | 14 | 14.1% | 175 | 35 | 20.0% | 4 | 9 | 274 |
| Feb 12, 2018 | 106 | 16 | 15.1% | 172 | 26 | 15.1% | 7 | 18 | 278 |
| Feb 26, 2018 | 113 | 11 | 9.7% | 170 | 20 | 11.8% | 8 | 20 | 283 |
| Mar 12, 2018 | 104 | 0 | 0.0% | 148 | 8 | 5.4% | 9 | 18 | 252 |



New Listings for Preceding Two Weeks

San Francisco Single Family Homes and Condos



San Francisco Price Reductions

