

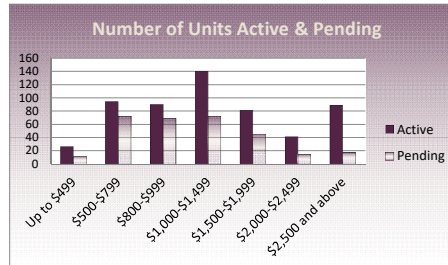
Annual Sales by Price Range
January 1 through January 31, 2018

San Francisco Real Estate Market

2/10/2018

Below is an analysis of current San Francisco **active and pending** properties. The data is arrayed by listing and sold prices without regard to type or size of unit (i.e. all single family homes and condos).

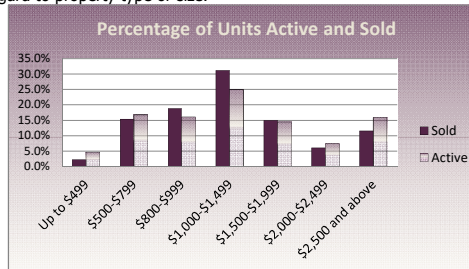
Price Range (000s)	Active		Pending		Combined (active & pending)	
	# of units	% of total	# of units	% of total	# of units	% of total
Up to \$499	26	4.6%	11	3.7%	37	4.3%
\$500-\$799	94	16.8%	72	24.0%	166	19.3%
\$800-\$999	90	16.0%	69	23.0%	159	18.5%
\$1,000-\$1,499	140	25.0%	72	24.0%	212	24.6%
\$1,500-\$1,999	81	14.4%	45	15.0%	126	14.6%
\$2,000-\$2,499	41	7.3%	14	4.7%	55	6.4%
\$2,500 and above	89	15.9%	17	5.7%	106	12.3%
Totals	561	100%	300	100%	861	100%



Active		Pending	
Change from prev. month	% of total	Change from prev. month	% of total
-7	-0.8%	3	1.0%
2	1.5%	-4	-1.4%
-12	-0.9%	4	1.3%
-6	0.7%	-6	-2.1%
7	2.2%	5	1.6%
2	0.8%	0	0.0%
-28	-3.5%	-1	-0.4%

Below is a summary of properties that have **sold** since January 1st through January 31, 2018. Again, data is arrayed by price range without regard to property type or size.

Price Range (000s)	# of units sold	% of total	% of total below \$1million	Days on Market
Up to \$499	5	2.1%	36.3%	92
\$500-\$799	36	15.4%		53
\$800-\$999	44	18.8%		45
\$1,000-\$1,499	73	31.2%		44
\$1,500-\$1,999	35	15.0%		36
\$2,000-\$2,499	14	6.0%		62
\$2,500 and above	27	11.5%		55
Totals / Avg	234	100%		



% of total
-0.2%
3.2%
1.5%
-2.0%
-3.7%
-0.3%
1.4%

Below is a summary of properties sold on an annual basis since January 1, 2005. Data is arrayed by price range without regard to property type or size.

	Up to \$499		\$500-\$799		\$800-\$999		\$1,000-\$1,499		\$1,500-\$1,999		\$2,000-\$2,499		\$2,500 and above		Total	% of total below \$1million
	# of units	% of total	# of units	% of total	# of units	% of total	# of units	% of total	# of units	% of total	# of units	% of total	# of units	% of total		
2005	516	7.9%	3,006	45.9%	1,485	22.7%	972	14.8%	290	4.4%	116	1.8%	169	2.6%	6,554	76.4%
2006	494	8.4%	2,726	46.1%	1,270	21.5%	904	15.3%	261	4.4%	103	1.7%	152	2.6%	5,910	76.0%
2007	529	9.8%	2,168	40.2%	1,123	20.8%	971	18.0%	315	5.8%	110	2.0%	180	3.3%	5,396	70.8%
2008	599	13.3%	1,782	39.7%	873	19.4%	695	15.5%	247	5.5%	123	2.7%	170	3.8%	4,489	72.5%
2009	896	20.7%	1,919	44.3%	660	15.2%	501	11.6%	169	3.9%	71	1.6%	118	2.7%	4,334	80.2%
2010	1,004	21.5%	1,964	42.1%	695	14.9%	545	11.7%	221	4.7%	82	1.8%	150	3.2%	4,661	78.6%
2011	1,314	26.3%	1,993	39.8%	673	13.5%	563	11.3%	214	4.3%	96	1.9%	150	3.0%	5,003	79.6%
2012	1,162	20.1%	2,167	37.5%	964	16.7%	813	14.1%	336	5.8%	109	1.9%	232	4.0%	5,783	74.2%
2013	559	9.4%	1,974	33.2%	1,187	19.9%	1,252	21.0%	478	8.0%	198	3.3%	306	5.1%	5,954	62.5%
2014	279	5.0%	1,438	26.0%	1,075	19.4%	1,515	27.4%	605	10.9%	223	4.0%	392	7.1%	5,527	50.5%
2015	111	2.2%	877	17.1%	983	19.1%	1,653	32.2%	766	14.9%	311	6.1%	434	8.5%	5,135	38.4%
2016	103	2.1%	793	15.9%	926	18.6%	1,694	34.0%	753	15.1%	281	5.6%	434	8.7%	4,984	36.6%
2017	114	2.2%	610	11.9%	891	17.3%	1,723	33.7%	947	18.5%	327	6.4%	512	10.0%	5,124	31.5%
2018	5	2.1%	36	15.4%	44	18.8%	73	31.2%	35	15.0%	14	6.0%	27	11.5%	234	36.3%

