

Sales by Price Range

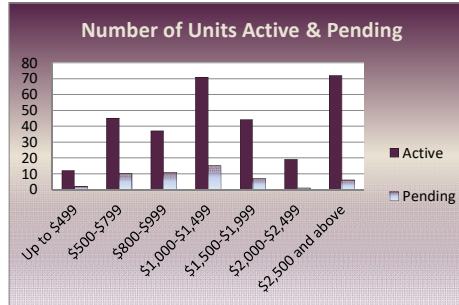
January 1 through January 31, 2018

Marin Real Estate Market

2/10/2018

Below is an analysis of current Marin **active and pending** residential properties. The data is arrayed by listing and selling prices without regard to type or size of unit (i.e. all single family homes and condos).

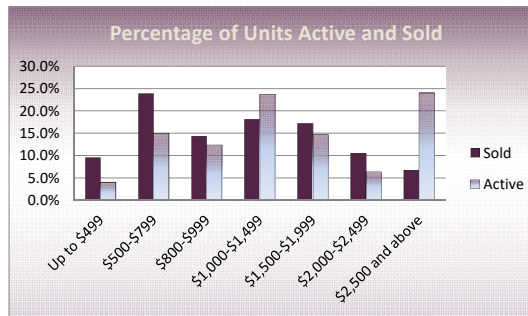
Price Range (000s)	Active		Pending		Combined (active & pending)	
	# of units	% of total	# of units	% of total	# of units	% of total
Up to \$499	12	4.0%	2	3.8%	14	4.0%
\$500-\$799	45	15.0%	10	19.2%	55	15.6%
\$800-\$999	37	12.3%	11	21.2%	48	13.6%
\$1,000-\$1,499	71	23.7%	15	28.8%	86	24.4%
\$1,500-\$1,999	44	14.7%	7	13.5%	51	14.5%
\$2,000-\$2,499	19	6.3%	1	1.9%	20	5.7%
\$2,500 and above	72	24.0%	6	11.5%	78	22.2%
Totals	300	100%	52	100%	352	100%



# of units	Active Change from prev. month*		Pending Change from prev. month*	
	# of units	% of total	# of units	% of total
-5	-3.8%	0	-3.9%	
13	0.4%	-10	4.6%	
7	-1.4%	5	7.5%	
36	7.7%	4	12.9%	
8	-1.8%	-1	-3.0%	
1	-1.9%	-3	-6.3%	
21	0.7%	1	-11.7%	
81	0.0%	-4	0.0%	

Below is a summary of properties that have **sold** since January 1st through January 31, 2018. Again, data is arrayed by price range without regard to property type or size.

Price Range (000s)	# of units sold	% of total	% of total below \$1million	Days on Market
Up to \$499	10	9.5%	47.6%	51
\$500-\$799	25	23.8%		52
\$800-\$999	15	14.3%		69
\$1,000-\$1,499	19	18.1%		75
\$1,500-\$1,999	18	17.1%		104
\$2,000-\$2,499	11	10.5%		160
\$2,500 and above	7	6.7%		172
Totals / Avg	105	100%		



% of total Change from prev. month*
1.7%
3.2%
-3.2%
-6.5%
4.1%
4.2%
-3.6%
0.0%

Below is a summary of properties **sold** on an annual basis since January 1, 2005. Data is arrayed by price range without regard to property type or size.

	Up to \$499		\$500-\$799		\$800-\$999		\$1,000-\$1,499		\$1,500-\$1,999		\$2,000-\$2,499		\$2,500 and above		Total	% of total below \$1million
	# of units	% of total	# of units	% of total	# of units	% of total	# of units	% of total	# of units	% of total	# of units	% of total	# of units	% of total		
2005	310	9.1%	1,145	33.5%	716	21.0%	687	20.1%	287	8.4%	100	2.9%	169	5.0%	3,414	63.6%
2006	299	10.4%	946	33.0%	609	21.2%	522	18.2%	236	8.2%	113	3.9%	144	5.0%	2,869	64.6%
2007	189	7.7%	763	31.0%	446	18.1%	552	22.4%	237	9.6%	102	4.1%	176	7.1%	2,465	56.7%
2008	450	21.6%	612	29.4%	256	12.3%	384	18.5%	156	7.5%	92	4.4%	129	6.2%	2,079	63.4%
2009	647	29.8%	728	33.5%	306	14.1%	258	11.9%	107	4.9%	50	2.3%	77	3.5%	2,173	77.4%
2010	620	26.7%	791	34.1%	313	13.5%	300	12.9%	136	5.9%	79	3.4%	84	3.6%	2,323	74.2%
2011	838	33.5%	758	30.3%	302	12.1%	312	12.5%	140	5.6%	62	2.5%	93	3.7%	2,505	75.8%
2012	913	30.5%	954	31.9%	360	12.0%	384	12.8%	188	6.3%	79	2.6%	117	3.9%	2,995	74.4%
2013	558	17.7%	982	31.2%	508	16.2%	564	17.9%	254	8.1%	119	3.8%	159	5.1%	3,144	65.1%
2014	415	13.7%	872	28.8%	512	16.9%	582	19.2%	261	8.6%	138	4.6%	248	8.2%	3,028	59.4%
2015	306	10.3%	785	26.5%	533	18.0%	632	21.4%	294	9.9%	154	5.2%	256	8.6%	2,960	54.9%
2016	226	8.8%	603	23.5%	465	18.1%	633	24.6%	297	11.6%	129	5.0%	216	8.4%	2,569	50.4%
2017	206	7.8%	545	20.6%	463	17.5%	650	24.6%	345	13.0%	167	6.3%	271	10.2%	2,647	45.9%
2018	10	9.5%	25	23.8%	15	14.3%	19	18.1%	18	17.1%	11	10.5%	7	6.7%	105	47.6%

