

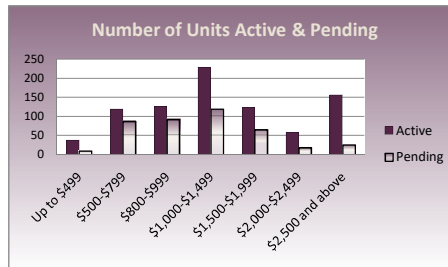
**Annual Sales by Price Range**  
January through October 2017

**San Francisco Real Estate Market**

11/7/2017

Below is an analysis of current San Francisco **active and pending** properties. The data is arrayed by listing and sold prices without regard to type or size of unit (i.e. all single family homes and condos).

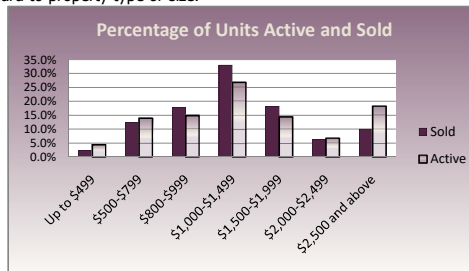
Price Range (000s)	Active		Pending		Combined (active & pending)	
	# of units	% of total	# of units	% of total	# of units	% of total
Up to \$499	38	4.5%	9	2.2%	47	3.7%
\$500-\$799	119	14.0%	87	21.0%	206	16.3%
\$800-\$999	127	14.9%	92	22.2%	219	17.3%
\$1,000-\$1,499	229	26.9%	119	28.7%	348	27.5%
\$1,500-\$1,999	123	14.5%	65	15.7%	188	14.9%
\$2,000-\$2,499	58	6.8%	18	4.3%	76	6.0%
\$2,500 and above	156	18.4%	25	6.0%	181	14.3%
<b>Totals</b>	<b>850</b>	<b>100%</b>	<b>415</b>	<b>100%</b>	<b>1,265</b>	<b>100%</b>



Active		Pending	
Change from prev. month		Change from prev. month	
# of units	% of total	# of units	% of total
8	1.2%	-2	-0.6%
-15	-0.5%	-8	-2.7%
-20	-1.0%	-3	-1.5%
-46	-2.9%	14	2.5%
-4	0.7%	9	1.7%
6	1.2%	7	1.6%
-2	1.2%	-3	-1.0%

Below is a summary of properties that have **sold** since January 1st through October 31, 2017. Again, data is arrayed by price range without regard to property type or size.

Price Range (000s)	# of units sold	% of total	% of total below \$1million	Days on Market
Up to \$499	101	2.4%	32.5%	80
\$500-\$799	521	12.4%		43
\$800-\$999	744	17.7%	34	
\$1,000-\$1,499	1,389	33.1%	27	
\$1,500-\$1,999	762	18.1%	26	
\$2,000-\$2,499	263	6.3%	28	
\$2,500 and above	422	10.0%	36	
<b>Totals / Avg</b>	<b>4,202</b>	<b>100%</b>		



% of total
-0.1%
-0.4%
0.0%
-0.2%
0.2%
0.1%
0.3%

Below is a summary of properties sold on an annual basis since January 1, 2005. Data is arrayed by price range without regard to property type or size.

	Up to \$499		\$500-\$799		\$800-\$999		\$1,000-\$1,499		\$1,500-\$1,999		\$2,000-\$2,499		\$2,500 and above		Total	% of total below \$1million
	# of units	% of total	# of units	% of total	# of units	% of total	# of units	% of total	# of units	% of total	# of units	% of total	# of units	% of total		
2005	516	7.9%	3,006	45.9%	1,485	22.7%	972	14.8%	290	4.4%	116	1.8%	169	2.6%	6,554	76.4%
2006	494	8.4%	2,726	46.1%	1,270	21.5%	904	15.3%	261	4.4%	103	1.7%	152	2.6%	5,910	76.0%
2007	529	9.8%	2,168	40.2%	1,123	20.8%	971	18.0%	315	5.8%	110	2.0%	180	3.3%	5,396	70.8%
2008	599	13.3%	1,782	39.7%	873	19.4%	695	15.5%	247	5.5%	123	2.7%	170	3.8%	4,489	72.5%
2009	896	20.7%	1,919	44.3%	660	15.2%	501	11.6%	169	3.9%	71	1.6%	118	2.7%	4,334	80.2%
2010	1,004	21.5%	1,964	42.1%	695	14.9%	545	11.7%	221	4.7%	82	1.8%	150	3.2%	4,661	78.6%
2011	1,314	26.3%	1,993	39.8%	673	13.5%	563	11.3%	214	4.3%	96	1.9%	150	3.0%	5,003	79.6%
2012	1,162	20.1%	2,167	37.5%	964	16.7%	813	14.1%	336	5.8%	109	1.9%	232	4.0%	5,783	74.2%
2013	559	9.4%	1,974	33.2%	1,187	19.9%	1,252	21.0%	478	8.0%	198	3.3%	306	5.1%	5,954	62.5%
2014	279	5.0%	1,438	26.0%	1,075	19.4%	1,515	27.4%	605	10.9%	223	4.0%	392	7.1%	5,527	50.5%
2015	111	2.2%	877	17.1%	983	19.1%	1,653	32.2%	766	14.9%	311	6.1%	434	8.5%	5,135	38.4%
2016	103	2.1%	793	15.9%	926	18.6%	1,694	34.0%	753	15.1%	281	5.6%	434	8.7%	4,984	36.6%
2017	101	2.4%	521	12.4%	744	17.7%	1,389	33.1%	762	18.1%	263	6.3%	422	10.0%	4,202	32.5%

